## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2010 Second Round September 22, 2010

Project Number CA-2010-210

Project Name South Street Anaheim

Site Address: 700 E. South Street

Anaheim, CA 92805 County: Orange

Census Tract: 874.040

Tax Credit Amounts Federal/Annual State/Total

Requested: \$1,970,993 \$0 Recommended: \$1,970,993 \$0

**Applicant Information** 

Applicant: South Street Anaheim Housing Partners, L.P.

Contact: Frank Cardone

Address: 18201 Von Karman Avenue, Suite 900

Irvine, CA 92612

Phone: (949) 660-7272 Fax: (949) 660-7273

Email: fcardone@related.com

General partner(s) or principal owner(s): Related/South Street Anaheim Development Co., LLC

South Street Anaheim Housing Partners MGP, LLC

General Partner Type: Joint Venture

Developer: Related Development Company of CA

Investor/Consultant: Wells Fargo NA

Management Agent: Related Management Company

**Project Information** 

Construction Type: New Construction

Total # Residential Buildings: 6 Total # of Units: 92

No. & % of Tax Credit Units: 91 100% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Project Based Section 8 (91 Units - 100%)

Affordability Breakdown by % (Lowest Income Points):

30% AMI: 15 % 40% AMI: 15 % 50% AMI: 40 %

Information

Set-Aside: N/A

Housing Type: Large Family
Geographic Area: Orange County
TCAC Project Analyst: DC Navarrette

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#### **Unit Mix**

64 2-Bedroom Units 28 3-Bedroom Units 92 Total Units

		2010 Rents Targeted % of Area Median	2010 Rents Actual % of Area Median	Proposed Rent (including
Unit	t Type & Number	Income	Income	utilities)
9	2 Bedrooms	30%	30%	\$627
10	2 Bedrooms	40%	40%	\$837
38	2 Bedrooms	50%	50%	\$1,046
6	2 Bedrooms	60%	53%	\$1,110
5	3 Bedrooms	30%	30%	\$724
4	3 Bedrooms	40%	40%	\$966
16	3 Bedrooms	50%	50%	\$1,208
3	3 Bedrooms	60%	56%	\$1,350
1	2 Bedrooms	Manager's Unit	Manager's Unit	\$0

# **Project Financing**

Estimated Total Project Cost: \$37,084,990 Construction Cost Per Square Foot: \$229 Per Unit Cost: \$403,098

Construction	Financing	Permanent Financing		
Source	Amount	Source	Amount	
Wells Fargo	\$21,871,989	CCRC	\$6,001,000	
Anaheim Housing Authority	\$11,374,583	CCRC - Section 8 Loan	\$4,415,736	
Deferred Operating Reserves	\$485,197	Anaheim Housing Authority	\$11,394,583	
Deferred Developer Fee	\$1,062,170	Tax Credit Equity	\$15,273,671	
Tax Credit Equity \$2,291		TOTAL	\$37,084,990	

# **Determination of Credit Amount(s)**

130% High Cost Adjustment:  Applicable Fraction:  Qualified Basis:  \$21,899,927  Applicable Rate:  9.00%  Maximum Annual Federal Credit:  \$1,970,993  Approved Developer Fee (in Project Cost & Eligible Basis):  Investor/Consultant:  Wells Fargo NA Federal Tax Credit Factor:  \$0.77492	Requested Eligible Basis:	\$16,846,098
Qualified Basis: \$21,899,927 Applicable Rate: 9.00% Maximum Annual Federal Credit: \$1,970,993 Approved Developer Fee (in Project Cost & Eligible Basis): \$1,400,000 Investor/Consultant: Wells Fargo NA	130% High Cost Adjustment:	Yes
Applicable Rate: 9.00%  Maximum Annual Federal Credit: \$1,970,993  Approved Developer Fee (in Project Cost & Eligible Basis): \$1,400,000  Investor/Consultant: Wells Fargo NA	Applicable Fraction:	100.00%
Maximum Annual Federal Credit: \$1,970,993 Approved Developer Fee (in Project Cost & Eligible Basis): \$1,400,000 Investor/Consultant: Wells Fargo NA	Qualified Basis:	\$21,899,927
Approved Developer Fee (in Project Cost & Eligible Basis): \$1,400,000 Investor/Consultant: Wells Fargo NA	Applicable Rate:	9.00%
Investor/Consultant: Wells Fargo NA	Maximum Annual Federal Credit:	\$1,970,993
E	Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,400,000
Federal Tax Credit Factor: \$0.77492	Investor/Consultant:	Wells Fargo NA
	Federal Tax Credit Factor:	\$0.77492

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

#### **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis: \$16,846,098
Actual Eligible Basis: \$29,827,713
Unadjusted Threshold Basis Limit: \$18,530,304
Total Adjusted Threshold Basis Limit: \$22,910,495

### **Adjustments to Basis Limit:**

Required to Pay Prevailing Wages Local Development Impact Fees

#### **Tie-Breaker Information**

First: Large Family Second: 97.207%

## **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

## **Special Issues/Other Significant Information:** None

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

# **Local Reviewing Agency:**

The Local Reviewing Agency, the City of Anaheim, has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual State Tax Credits/Total \$1.970.993

#### **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 150-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible	Requested	Points
Points System	Points	<b>Points</b>	Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of a bus stop, service every 30 minutes in rush hours	5	5	5
Within ¼ mile of school grounds/facilities open to public with JUA	3	3	3
Within 1.5 miles of a full-scale grocery/supermarket of at least 25,000 sf	3	3	3
Large Family proj. w/i ¼ mile of public school project children may attend	3	3	3
Within ½ mile of medical clinic or hospital	3	3	0
Within 1 mile of medical clinic or hospital	2	0	2
Within ½ mile of a pharmacy	1	1	1
Service Amenities	10	10	10
Adult educational classes, minimum instruction of 60 hours/year	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
Sustainable Building Methods	8	8	8
Energy star rated ceiling fans in bedroom/living room; whole house fan	2	2	2
Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
Formaldehyde free cabinets, countertops and shelving	1	1	1
CRI Green-label, low-VOC carpet and pad	1	1	1
Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
Formaldehyde-free insulation	1	1	1
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
State Credit Substitution	2	2	2
Total Points	146	146	146

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.